

ELLIN & TUCKER

**HEALTH CARE FOR THE HOMELESS, INC.
FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**



**HEALTH CARE
for
the HOMELESS, INC.**

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Health Care for the Homeless, Inc.

OPINION

We audited the accompanying financial statements of Health Care for the Homeless, Inc. (Organization) (a nonprofit organization), which comprise the Statements of Financial Position as of December 31, 2021 and 2020, the related Statements of Activities, Functional Expenses, and Cash Flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2021 and 2020 and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

BASIS FOR OPINION

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audits of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe the audit evidence we obtained is sufficient and appropriate to provide a basis for our audit opinion.

RESPONSIBILITIES OF MANAGEMENT FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

INDEPENDENT AUDITORS' REPORT, CONTINUED

AUDITORS' RESPONSIBILITIES FOR THE AUDITS OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance matters regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

OTHER REPORTING REQUIRED BY *GOVERNMENT AUDITING STANDARDS*

In accordance with *Government Auditing Standards*, we also issued our report dated December 14, 2022 on our consideration of the Organization's internal control over financial reporting and on our tests of its

INDEPENDENT AUDITORS' REPORT, CONTINUED

compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on internal control over financial reporting or on compliance. The report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.



ELLIN & TUCKER

Certified Public Accountants

Baltimore, Maryland

December 14, 2022

STATEMENTS OF FINANCIAL POSITION
Health Care for the Homeless, Inc.
December 31, 2021 and 2020

| <u>ASSETS</u> | <u>2021</u> | <u>2020</u> |
|---|----------------------|----------------------|
| ASSETS | | |
| Cash and Cash Equivalents | \$ 5,676,339 | \$ 10,024,678 |
| Accounts Receivable, Net of Allowance of \$1,257,921 and \$784,935, Respectively | 2,036,530 | 1,110,910 |
| Grants and Other Receivables | 7,128,249 | 4,816,185 |
| Investments, at Fair Value (Notes 2 and 3) | 10,217,729 | 9,256,878 |
| Due from Related Party (Note 4) | 1,958,166 | 751,775 |
| Prepaid Expenses | 362,839 | 391,390 |
| Property and Equipment, Net (Note 5) | 9,660,589 | 9,844,640 |
| Total Assets | <u>\$ 37,040,441</u> | <u>\$ 36,196,456</u> |
| <u>LIABILITIES AND NET ASSETS</u> | | |
| LIABILITIES | | |
| Accounts Payable and Accrued Expenses | \$ 2,439,897 | \$ 1,415,058 |
| Accrued Salaries and Benefits | 1,103,087 | 957,788 |
| Accrued Vacation | 559,457 | 614,964 |
| Deferred Revenue | 1,038,825 | 298,452 |
| Paycheck Protection Program Loan Payable (Note 7) | - | 3,416,300 |
| Total Liabilities | <u>5,141,266</u> | <u>6,702,562</u> |
| COMMITMENTS AND CONTINGENCIES (Note 8) | | |
| NET ASSETS | | |
| Without Donor Restrictions: | | |
| Operating | 19,445,198 | 16,759,332 |
| Net Investment in Plant | 9,794,216 | 10,281,493 |
| Board-Designated Endowment (Note 12) | 245,762 | 211,746 |
| Total Without Donor Restrictions | 29,485,176 | 27,252,571 |
| With Donor Restrictions (Note 11) | <u>2,413,999</u> | <u>2,241,323</u> |
| Total Net Assets | <u>31,899,175</u> | <u>29,493,894</u> |
| Total Liabilities and Net Assets | <u>\$ 37,040,441</u> | <u>\$ 36,196,456</u> |

(See Independent Auditors' Report and Accompanying Notes)

STATEMENTS OF ACTIVITIES

Health Care for the Homeless, Inc.

For the Year Ended December 31, 2021 (with Comparative Totals for 2020)

| | Without Donor Restrictions | | | 2021 Total | 2020 Total |
|--|----------------------------|----------------------------|---------------------|---------------|---------------|
| | Operating | Net Investment in Plant | Board Designated | | |
| SUPPORT AND REVENUE | | | | | |
| Public Support: | | | | | |
| Federal Grants | \$ 11,230,412 | \$ - | \$ - | \$ 11,230,412 | \$ 10,290,436 |
| State and City Grants and Contracts Contributions | 1,438,962 | - | - | 1,438,962 | 1,580,881 |
| Net Assets Released from Restrictions | 2,548,082 | - | - | 2,548,082 | 5,062,428 |
| | 26,752 | - | - | 26,752 | - |
| Total Public Support | 15,244,208 | - | - | 15,244,208 | 16,933,745 |
| Patient Service Revenue, Net of Contractual Allowances | 6,395,684 | - | - | 6,395,684 | 8,837,431 |
| Other Support and Revenue: | | | | | |
| Non-Government Grants | 310,789 | - | - | 310,789 | 521,461 |
| Pharmaceutical Rebates | 3,841,633 | - | - | 3,841,633 | 4,004,672 |
| Other Income | 993,707 | - | 34,016 | 1,027,723 | 1,040,485 |
| In-Kind Contributions | 93,059 | - | - | 93,059 | 152,787 |
| Total Other Support and Revenue | 5,239,188 | - | 34,016 | 5,273,204 | 5,719,405 |
| Total Support and Revenue | 26,879,080 | - | 34,016 | 26,913,096 | 31,490,581 |

(See Independent Auditors' Report and Accompanying Notes)

STATEMENTS OF ACTIVITIES, CONTINUED
Health Care for the Homeless, Inc.
For the Year Ended December 31, 2021 (with Comparative Totals for 2020)

| | Without Donor Restrictions | | | 2021 Total | 2020 Total |
|--|----------------------------|----------------------------|---------------------|---------------|---------------|
| | Operating | Net Investment in Plant | Board Designated | | |
| EXPENSES | | | Total | | |
| Program Services | 23,098,152 | 487,277 | 23,585,429 | 23,585,429 | 21,455,801 |
| Management and General | 3,684,620 | - | 3,684,620 | 3,684,620 | 4,554,241 |
| Fundraising | 826,742 | - | 826,742 | 826,742 | 876,277 |
| Total Expenses | 27,609,514 | 487,277 | 28,096,791 | 28,096,791 | 26,886,319 |
| Change in Net Assets before Debt Forgiveness Income | (730,434) | (487,277) | (1,183,695) | 172,676 | 4,604,262 |
| DEBT FORGIVENESS INCOME (Note 7) | 3,416,300 | - | 3,416,300 | - | - |
| Change in Net Assets | 2,685,866 | (487,277) | 2,232,605 | 172,676 | 4,604,262 |
| NET ASSETS - BEGINNING OF YEAR | 16,759,332 | 10,281,493 | 27,252,571 | 2,241,323 | 24,889,632 |
| NET ASSETS - END OF YEAR | \$ 19,445,198 | \$ 9,794,216 | \$ 29,485,176 | \$ 2,413,999 | \$ 29,493,894 |

(See Independent Auditors' Report and Accompanying Notes)

STATEMENT OF ACTIVITIES
Health Care for the Homeless, Inc.
For the Year Ended December 31, 2020

| | Without Donor Restrictions | | | With Donor Restrictions | Total |
|---|----------------------------|----------------------------|---------------------|----------------------------|---------------|
| | Operating | Net Investment in Plant | Board Designated | | |
| SUPPORT AND REVENUE | | | | | |
| Public Support: | | | | | |
| Federal Grants | \$ 10,290,436 | - | - | - | \$ 10,290,436 |
| State and City Grants and Contracts | 1,580,881 | - | - | - | 1,580,881 |
| Contributions | 3,062,428 | - | - | 2,000,000 | 5,062,428 |
| Net Assets Released from Restrictions | 26,752 | - | - | (26,752) | - |
| Total Public Support | 14,960,497 | - | - | 1,973,248 | 16,933,745 |
| Patient Service Revenue, Net of Contractual Allowances | 8,837,431 | - | - | - | 8,837,431 |
| Other Support and Revenue: | | | | | |
| Non-Government Grants | 521,461 | - | - | - | 521,461 |
| Pharmaceutical Rebates | 4,004,672 | - | - | - | 4,004,672 |
| Other Expense | 1,001,346 | - | 26,409 | 12,730 | 1,040,485 |
| In-Kind Contributions | 152,787 | - | - | - | 152,787 |
| Total Other Support and Revenue | 5,680,266 | - | 26,409 | 12,730 | 5,719,405 |
| Total Support and Revenue | 29,478,194 | - | 26,409 | 1,985,978 | 31,490,581 |

(See Independent Auditors' Report and Accompanying Notes)

STATEMENT OF ACTIVITIES, CONTINUED
 Health Care for the Homeless, Inc.
 For the Year Ended December 31, 2020

| | Without Donor Restrictions | | | With Donor Restrictions | Total |
|--|----------------------------|-------------------------|------------------|-------------------------|---------------|
| | Operating | Net Investment in Plant | Board Designated | | |
| EXPENSES | | | | | |
| Program Services | 20,948,144 | 507,657 | - | - | 21,455,801 |
| Management and General | 4,554,241 | - | - | - | 4,554,241 |
| Fundraising | 876,277 | - | - | - | 876,277 |
| Total Expenses | 26,378,662 | 507,657 | - | - | 26,886,319 |
| Change in Net Assets | 3,099,532 | (507,657) | 26,409 | 1,985,978 | 4,604,262 |
| NET ASSETS - BEGINNING OF YEAR | 13,659,800 | 10,789,150 | 185,337 | 255,345 | 24,889,632 |
| Effect of Change in Accounting Principle | - | - | - | - | - |
| NET ASSETS - END OF YEAR | \$ 16,759,332 | \$ 10,281,493 | \$ 211,746 | \$ 2,241,323 | \$ 29,493,894 |

(See Independent Auditors' Report and Accompanying Notes)

STATEMENTS OF FUNCTIONAL EXPENSES
Health Care for the Homeless, Inc.
For the Year Ended December 31, 2021 (with Comparative Totals for 2020)

| | Supporting Services | | | |
|---|----------------------|------------------------|-------------------|---------------------------|
| | Program Services | Management and General | Fundraising | Supporting Services Total |
| Salaries and Related Expenses | \$ 15,071,511 | \$ 2,675,426 | \$ 655,231 | \$ 3,330,657 |
| Conferences and Meetings | 56,149 | 5,731 | 75,981 | 81,712 |
| Dues and Subscriptions | 223,303 | 12,316 | 5,729 | 18,045 |
| Equipment | 147,421 | 307,890 | 11,278 | 319,168 |
| Purchase of Service and Contracts | 457,924 | 287,233 | - | 287,233 |
| Insurance | 132,474 | 49,451 | - | 49,451 |
| In-Kind Expenses | 93,059 | - | - | - |
| Miscellaneous | 168,876 | 59,017 | 30,654 | 89,671 |
| Occupancy | 1,030,470 | 4,975 | - | 4,975 |
| Office Supplies | 113,948 | 82,018 | 37,705 | 119,723 |
| Postage and Shipping | 9,236 | 862 | 9,183 | 10,045 |
| Professional Fees | 16,026 | 57,268 | - | 57,268 |
| Program Service Supplies | 5,395,402 | 1,362 | 981 | 2,343 |
| Telephone | 182,353 | 141,071 | - | 141,071 |
| | <u>23,098,152</u> | <u>3,684,620</u> | <u>826,742</u> | <u>4,511,362</u> |
| Total Expenses before Depreciation and Amortization Expense | | | | <u>27,609,514</u> |
| Depreciation and Amortization Expense | <u>487,277</u> | - | - | <u>487,277</u> |
| Total Expenses | <u>\$ 23,585,429</u> | <u>\$ 3,684,620</u> | <u>\$ 826,742</u> | <u>\$ 28,096,791</u> |
| | | | | <u>\$ 18,402,168</u> |
| | | | | <u>137,861</u> |
| | | | | <u>241,348</u> |
| | | | | <u>466,589</u> |
| | | | | <u>745,157</u> |
| | | | | <u>181,925</u> |
| | | | | <u>93,059</u> |
| | | | | <u>258,547</u> |
| | | | | <u>1,035,445</u> |
| | | | | <u>233,671</u> |
| | | | | <u>19,281</u> |
| | | | | <u>73,294</u> |
| | | | | <u>5,397,745</u> |
| | | | | <u>323,424</u> |
| | | | | <u>\$ 18,360,099</u> |
| | | | | <u>242,389</u> |
| | | | | <u>187,445</u> |
| | | | | <u>418,261</u> |
| | | | | <u>538,725</u> |
| | | | | <u>202,329</u> |
| | | | | <u>139,854</u> |
| | | | | <u>174,914</u> |
| | | | | <u>983,866</u> |
| | | | | <u>250,578</u> |
| | | | | <u>13,938</u> |
| | | | | <u>81,029</u> |
| | | | | <u>4,542,489</u> |
| | | | | <u>242,746</u> |

(See Independent Auditors' Report and Accompanying Notes)

STATEMENT OF FUNCTIONAL EXPENSES
Health Care for the Homeless, Inc.
For the Year Ended December 31, 2020

| | Supporting Services | | | | Total |
|--|----------------------|------------------------|-------------------|---------------------|----------------------|
| | Program Services | Management and General | Fundraising | Supporting Services | |
| Salaries and Related Expenses | \$ 13,790,560 | \$ 3,949,819 | \$ 619,720 | \$ 4,569,539 | \$ 18,360,099 |
| Conferences and Meetings | 41,862 | 5,413 | 195,114 | 200,527 | 242,389 |
| Dues and Subscriptions | 185,948 | 998 | 499 | 1,497 | 187,445 |
| Equipment | 209,823 | 194,988 | 13,450 | 208,438 | 418,261 |
| Purchase of Service and Contracts | 368,857 | 169,868 | - | 169,868 | 538,725 |
| Insurance | 167,933 | 32,373 | 2,023 | 34,396 | 202,329 |
| In-Kind Expenses | 139,854 | - | - | - | 139,854 |
| Miscellaneous | 131,745 | 16,673 | 26,496 | 43,169 | 174,914 |
| Occupancy | 896,718 | 82,596 | 4,552 | 87,148 | 983,866 |
| Office Supplies | 214,548 | 25,815 | 10,215 | 36,030 | 250,578 |
| Postage and Shipping | 13,528 | 47 | 363 | 410 | 13,938 |
| Professional Fees | 50,644 | 30,385 | - | 30,385 | 81,029 |
| Program Service Supplies | 4,531,654 | 8,738 | 2,097 | 10,835 | 4,542,489 |
| Telephone | 204,470 | 36,528 | 1,748 | 38,276 | 242,746 |
| Total Expenses before Depreciation and Amortization Expense | 20,948,144 | 4,554,241 | 876,277 | 5,430,518 | 26,378,662 |
| Depreciation and Amortization Expense | 507,657 | - | - | - | 507,657 |
| Total Expenses | \$ 21,455,801 | \$ 4,554,241 | \$ 876,277 | \$ 5,430,518 | \$ 26,886,319 |

(See Independent Auditors' Report and Accompanying Notes)

STATEMENTS OF CASH FLOWS
Health Care for the Homeless, Inc.
For the Years Ended December 31, 2021 and 2020

| | 2021 | 2020 |
|---|---------------------|----------------------|
| OPERATING ACTIVITIES | | |
| Change in Net Assets | \$ 2,405,281 | \$ 4,604,262 |
| Adjustments to Reconcile Change in Net Assets to | | |
| Net Cash (Used in) Provided by Operating Activities: | | |
| Depreciation | 487,277 | 507,657 |
| Realized and Unrealized Gain on Investments | (692,681) | (841,473) |
| Forgiveness of Debt Income | (3,416,300) | - |
| Net Changes in: | | |
| Accounts Receivable | (925,620) | (951,258) |
| Grants and Other Receivables | (2,312,064) | 394,543 |
| Prepaid Expenses | 28,551 | 45,884 |
| Accounts Payable and Accrued Expenses | 1,024,839 | 848,486 |
| Accrued Salaries and Benefits | 145,299 | (220,414) |
| Accrued Vacation | (55,507) | 457,166 |
| Deferred Revenue | 740,373 | (122,865) |
| | (2,570,552) | 4,721,988 |
| INVESTING ACTIVITIES | | |
| Purchase of Property and Equipment | (303,226) | (45,152) |
| Advances to Related Party | (1,206,391) | (751,775) |
| Purchases of Investments | (1,251,337) | (3,419,487) |
| Proceeds from Sale of Investments | 983,167 | 4,273,525 |
| | (1,777,787) | 57,111 |
| FINANCING ACTIVITIES | | |
| Proceeds from Paycheck Protection Program Loan | - | 3,416,300 |
| | (4,348,339) | 8,195,399 |
| CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR | 10,024,678 | 1,829,279 |
| CASH AND CASH EQUIVALENTS - END OF YEAR | \$ 5,676,339 | \$ 10,024,678 |

(See Independent Auditors' Report and Accompanying Notes)

NOTE 1 **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

NATURE OF ACTIVITIES

Health Care for the Homeless, Inc. (Organization) is a not-for-profit organization that provides health-related services, education, and advocacy to reduce the incidence and burdens of homelessness. Headquartered in Baltimore, the Organization delivers adult and pediatric medical care, mental health services, social services and case management, addiction treatment, dental care, outreach, housing, and access to employment for thousands of Marylanders annually at a variety of treatment sites throughout Maryland. The Organization is accredited for ambulatory and behavioral health by the Joint Commission.

The Organization receives a major portion of its funding from grants from the Department of Health and Human Services, the state of Maryland, and the federal government.

ACCOUNTING STANDARDS CODIFICATION

All references in the financial statements to the Codification refer to the Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles (GAAP) issued by the Financial Accounting Standards Board (FASB). The Codification is the single source of authoritative GAAP in the United States.

BASIS OF ACCOUNTING AND PRESENTATION

The financial statements were prepared on the accrual basis of accounting in accordance with GAAP. Under the accrual basis of accounting, support and revenue are recorded when earned, and expenses are recorded when incurred. Net assets, revenues, and expenses are classified based on the existence or absence of donor-imposed restrictions. Net assets with donor restrictions consist of assets whose use is limited by donor-imposed time and/or purpose restrictions.

Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted revenue.

USE OF ESTIMATES

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(See Independent Auditors' Report)

CASH AND CASH EQUIVALENTS

The Organization maintains its cash in bank deposit and brokerage accounts, which at times may exceed federally insured limits. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents. The Organization considers all highly liquid investments with original maturities of less than three months to be cash equivalents.

INVESTMENTS

Investments are reported at fair value. Changes in unrealized gains and losses are recognized in the Statements of Activities. See Note 3 for a discussion of fair value measurements.

REVENUE RECOGNITION

Restricted and unrestricted grants and contributions are recorded when the donor makes a promise to give to the Organization that is, in substance, unconditional.

Amounts received under grant agreements are deferred and recognized as revenue when the services are performed. Contributions of assets other than cash, if received, are recorded at fair value.

Grants and contributions received are recorded as support within net assets with or without donor restrictions, depending on the existence and nature of any donor-imposed restrictions. All donor-restricted support is reported as an increase in support within net assets with donor restrictions, depending on the nature of the restriction.

PATIENT SERVICE REVENUE

Patient service revenue is recognized at the time of service. Patients covered under the Section 330 Federal Grant Program receive deeply discounted services, and these discounts are taken at the time of billing. All other contractual adjustments are estimated based on historical percentages by payor and adjusted to the actual amount at the time of cash receipt. The Organization is reimbursed for the cost of providing services by the Medicare program based on the Medicare cost reimbursement principles in effect, and such reimbursements are subject to audit and retroactive adjustment by Medicare.

A provision for estimated Medicare settlements is provided in the period the related services are rendered. Differences between the amounts accrued and subsequent settlements are recorded as adjustments to revenue in the Statements of Activities and changes in net assets in the year of settlement.

(See Independent Auditors' Report)

PHARMACEUTICAL REBATES

The Organization receives a portion of the rebates paid by pharmacy benefit managers when members in their insurance plans purchase medicine from a facility, doctor, or pharmacy. The Organization also receives an administrative fee for every prescription that is filled at the pharmacy. Pharmacy revenue is recognized on a monthly basis as earned.

ACCOUNTS RECEIVABLE

Accounts receivable are carried on the basis of total client charges. The allowances include estimates for accounts that may be uncollectible and third-party contractual and discount arrangements. Management determines the allowance for uncollectible accounts by identifying estimated third-party contractual discounts and allowances and using estimates of collections based on past experience. An account receivable is considered to be past due if any portion of the receivable balance is outstanding for more than 30 days. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received.

GRANTS AND OTHER RECEIVABLES

The Organization records grants and other receivables at cost less an allowance for doubtful accounts, which is based on management's assessment of uncollectible amounts of grants and other receivables.

PROPERTY AND EQUIPMENT

Property and equipment are stated at cost or, if donated, at the estimated fair value at the date of the donation. Expenditures for property and equipment in excess of \$5,000 are capitalized. Depreciation is determined using the straight-line method over the estimated useful lives of the related assets.

CHARITY CARE

The Organization is a provider defined by Section 330 of the Public Health Services Act. The Organization provides care to patients with discounts based on patient family size and income in accordance with federal poverty guidelines. The Organization is open to all patients regardless of their ability to pay. The amount not recovered is not reported as revenue because it is not expected to be paid. The Organization maintains records to identify and monitor the level of charity care it provides.

The Codification prescribes that cost be used as the measurement basis for charity care disclosure purposes and identified as the direct and indirect costs of providing charity care. The amount of charity care provided during the years ended December 31, 2021 and 2020

(See Independent Auditors' Report)

was \$3,447,479 and \$1,252,834, respectively, and estimated by allocating total patient service expenses incurred by the Organization using the ratio of uninsured patient service charges to total patient service charges.

PATIENT RECEIVABLES

Patient receivables are reduced by an allowance for doubtful accounts. In evaluating the collectibility of accounts receivable, the Organization analyzes its past history and identifies trends for each of its major payor sources of revenue to estimate the appropriate allowance for doubtful accounts and provision for bad debts. Management regularly reviews data about these major payor sources of revenue in evaluating the sufficiency of the allowance for doubtful accounts. For receivables associated with services provided to patients who have third-party coverage, the Organization analyzes contractually due amounts and provides an allowance for doubtful accounts and a provision for bad debts, if necessary. The difference between the standard rates (or the discounted rates if negotiated) and the amounts actually collected after all reasonable collection efforts are exhausted is charged against the allowance for doubtful accounts.

INCOME TAXES

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. In addition, the Internal Revenue Service determined the Organization is not a private foundation within the meaning of Section 509(a) of the Code.

The Organization follows the provisions of Accounting for Uncertainty in Income Taxes under the Income Taxes Topic of the Codification. The Codification requires the Organization's evaluation of tax positions, which include maintaining its tax-exempt status and the taxability of any unrelated business income, and does not allow recognition of tax positions which do not meet a "more-likely-than-not" threshold of being sustained by the applicable tax authority. Management does not believe it took any tax positions that would not meet this threshold.

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various programs and activities were summarized on a functional basis in the Statements of Functional Expenses. Accordingly, certain costs were allocated among the benefitting programs and supporting services based upon estimates of actual time or resources devoted to each program.

(See Independent Auditors' Report)

NOTE 2 INVESTMENTS

Investments at December 31, 2021 and 2020 consisted of the following:

| | 2021 | | 2020 | |
|-------------------------------------|----------------------|---------------------|---------------------|---------------------|
| | Fair Value | Cost | Fair Value | Cost |
| Cash and Cash Equivalents | \$ 209,511 | \$ 209,511 | \$ 163,823 | \$ 163,823 |
| Mutual Funds | 4,799,969 | 4,124,569 | 4,194,257 | 3,700,097 |
| Exchange Traded Funds | 3,259,572 | 2,268,115 | 2,976,100 | 2,337,581 |
| Fixed Income: | | | | |
| U.S. Treasuries | 853,094 | 855,132 | 800,686 | 777,644 |
| Corporate Bonds | 498,419 | 497,681 | 603,445 | 586,357 |
| Municipal Bonds | 81,705 | 82,604 | 41,116 | 40,154 |
| Asset-Backed Securities | 129,333 | 130,486 | 144,769 | 150,636 |
| Jewish Community Investment Fund | 386,126 | 235,022 | 332,682 | 235,022 |
| | <u>\$ 10,217,729</u> | <u>\$ 8,403,120</u> | <u>\$ 9,256,878</u> | <u>\$ 7,991,314</u> |

Investment gain for the years ended December 31, 2021 and 2020 was comprised of the following:

| | 2021 | 2020 |
|------------------------|-------------------|-------------------|
| Dividends and Interest | \$ 320,464 | \$ 186,996 |
| Unrealized Gain | 685,396 | 839,676 |
| Realized Gain | 7,285 | 1,797 |
| | <u>1,013,145</u> | <u>1,028,469</u> |
| Less: Investment Fees | 52,141 | 41,599 |
| | <u>\$ 961,004</u> | <u>\$ 986,870</u> |

NOTE 3 FAIR VALUE MEASUREMENTS

The Fair Value Measurements and Disclosures Topic of the Codification establishes a hierarchal disclosure framework, which prioritizes and ranks the level of market price observability used in measuring investments and other financial instruments at fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

(See Independent Auditors' Report)

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 Inputs to the valuation methodology include:

Quoted prices for similar assets or liabilities in active markets;

Quoted prices for identical or similar assets or liabilities in inactive markets;

Inputs other than quoted prices that are observable for the asset or liability;

Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Below are descriptions of the valuation methodologies used for assets measured at fair value. There were no changes in the methodologies used at December 31, 2021 and 2020.

Exchange Traded Funds: Valued at quoted prices in an active market.

Money Market and Mutual Funds: Valued at the net asset value (NAV) of shares held by the Organization at year end. NAV is based on the value of the underlying assets owned by the funds, minus its liabilities, and then divided by the number of shares outstanding. NAV is a quoted price in an active market.

Fixed Income: Valued based on yields currently available or comparable securities of issuers with similar credit ratings.

Jewish Community Investment Fund (JCIF): The Organization holds an interest in JCIF, a fund managed by The Associated: Jewish Federation of Baltimore (Associated). JCIF has discretionary investment authority over the Organization's interest and provides periodic

(See Independent Auditors' Report)

value assessments of the fund, which are incorporated into the Organization’s financial statements. The Organization follows the FASB’s Fair Value Measurement - Disclosures for Investments in Certain Entities that Calculate Net Asset Value per Share section of the codification, which does not require categorization of investments for which fair value is measured using the NAV of the investment as a practical expedient within the fair value hierarchy and the requirement to make certain disclosures for investments that are eligible to be measured at fair value using the NAV practical expedient.

The following table sets forth by level, within the fair value hierarchy, the Organization’s assets at fair value as of December 31, 2021 and 2020:

| | 2021 | | Total |
|----------------------------------|---------------------|---------------------|----------------------|
| | Level 1 | Level 2 | |
| Exchange Traded Funds | \$ 3,259,572 | \$ - | \$ 3,259,572 |
| Mutual Funds: | | | |
| Intermediate-Term Bond Funds | 2,156,938 | - | 2,156,938 |
| Equity Funds | 2,643,031 | - | 2,643,031 |
| Fixed Income: | | | |
| U.S. Treasuries | - | 853,094 | 853,094 |
| Corporate Bonds | - | 498,419 | 498,419 |
| Municipal Bonds | - | 81,705 | 81,705 |
| Asset-Backed Securities | - | 129,333 | 129,333 |
| | <u>\$ 8,059,541</u> | <u>\$ 1,562,551</u> | 9,622,092 |
| Jewish Community Investment Fund | | | <u>386,126</u> |
| Total | | | <u>\$ 10,008,218</u> |

(See Independent Auditors’ Report)

NOTES TO FINANCIAL STATEMENTS, CONTINUED
Health Care for the Homeless, Inc.

| | 2020 | | Total |
|----------------------------------|---------------------|---------------------|---------------------|
| | Level 1 | Level 2 | |
| Exchange Traded Funds | \$ 2,976,100 | \$ - | \$ 2,976,100 |
| Mutual Funds: | | | |
| Intermediate-Term Bond Funds | 1,990,840 | - | 1,990,840 |
| Equity Funds | 2,203,417 | - | 2,203,417 |
| Fixed Income: | | | |
| U.S. Treasuries | - | 800,686 | 800,686 |
| Corporate Bonds | - | 603,445 | 603,445 |
| Municipal Bonds | - | 41,116 | 41,116 |
| Asset-Backed Securities | - | 144,769 | 144,769 |
| | <u>\$ 7,170,357</u> | <u>\$ 1,590,016</u> | 8,760,373 |
| Jewish Community Investment Fund | | | <u>332,682</u> |
| Total | | | <u>\$ 9,093,055</u> |

Cash and cash equivalents are excluded from the fair value hierarchy because those items are generally measured at cost. As such, cash and cash equivalents of \$209,511 and \$163,823 held in the Organization's investment portfolio at December 31, 2021 and 2020, respectively, were excluded from this table.

NOTE 4 **DUE FROM RELATED PARTY**

The Organization owns a 49% interest in Sojourner Place at Preston LLC (Sojourner Place), which was created to develop an affordable and supportive housing project in Baltimore City. At December 31, 2021 and 2020, the Organization advanced \$1,958,166 and \$751,775, respectively, on behalf of Sojourner Place.

(See Independent Auditors' Report)

NOTE 5 **PROPERTY AND EQUIPMENT**

Property and equipment at December 31, 2021 and 2020 were as follows:

| | 2021 | 2020 |
|--------------------------------|-----------------|-----------------|
| Land | \$ 1 | \$ 1 |
| Building and Improvements | 13,496,722 | 13,496,722 |
| Equipment | 2,256,453 | 1,970,344 |
| Furniture and Fixtures | 625,751 | 625,751 |
| Construction in Progress | 17,117 | - |
| | 16,396,044 | 16,092,818 |
| Less: Accumulated Depreciation | 6,735,455 | 6,248,178 |
| Total | \$ 9,660,589 | \$ 9,844,640 |

NOTE 6 **LINE OF CREDIT**

The Organization has a revolving line of credit, which provides for borrowings of up to \$1,000,000, with interest at daily LIBOR plus 1.25% and is payable monthly in arrears. The line is collateralized by the assets of the Organization. At December 31, 2021 and 2020, no amounts were outstanding under the line of credit.

NOTE 7 **PAYCHECK PROTECTION PROGRAM LOAN**

In April 2020, the Organization received a loan of \$3,416,300 under the Small Business Administration's (SBA) Paycheck Protection Program (PPP). The Organization used the funds primarily for payroll costs during the 24-week period beginning in April 2020 in accordance with the terms of the PPP. The Organization applied for forgiveness of the loan under the terms of the PPP and received notification from the SBA that the loan was forgiven. Forgiveness income is included in other income in Statement of Financial Position for the year ended December 31, 2021. PPP loans are subject to audit for six years by the U.S. Department of Treasury, SBA, or lender; as a result of such audit adjustments to the recognition of revenue could be required.

NOTE 8 **COMMITMENTS AND CONTINGENCIES**

Most grants and cost-reimbursable contracts specify the types of expenditures for which the grant or contract funds may be used. Certain expenses of these funds are subject to audit by the grantors, and to the extent an audit determines any expenses were disallowed, the amount is subject to refund to the grantor. Management does not believe any refund, if required, would be material. A reduction in funding level could have a significant impact on the Organization.

(See Independent Auditors' Report)

NOTE 9 CONTRACTED SERVICES

The Organization entered into agreements with several providers to provide health care services to the homeless. The providers contracted by the Organization were paid \$214,015 and \$345,740 for services provided for the years ended December 31, 2021 and 2020, respectively.

NOTE 10 RETIREMENT PLAN

The Organization maintains a defined-contribution retirement plan (Plan). Each employee is eligible to participate on the anniversary date of the Plan following one year of service and a minimum of 1,000 hours of service. During the years ended December 31, 2021 and 2020, the Organization's annual contribution to the Plan was 2% of the participant's base salary. The Organization's expenses related to the Plan for the years ended December 31, 2021 and 2020 were \$232,946 and \$190,572, respectively.

NOTE 11 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at December 31, 2021 and 2020 were restricted for the following purposes:

| | 2021 | 2020 |
|---|--------------|--------------|
| Subject to Expenditure for Specified Purpose: | | |
| Third Floor Building Expansion | \$ 93,635 | \$ 120,387 |
| Sojourner Place Project | 2,180,000 | 2,000,000 |
| Net Appreciation of Endowment Funds | 40,364 | 20,936 |
| Subject to Organization's Spending Policy and Appropriation: | | |
| Investment in Perpetuity (Including Amounts Greater Than Original Gift Amounts of \$100,000), Which Once Appropriated, is Expendable to Support: | | |
| Any Activities of the Organization | 100,000 | 100,000 |
| Total | \$ 2,413,999 | \$ 2,241,323 |

(See Independent Auditors' Report)

NOTE 12 ENDOWMENT FUNDS

The Organization's endowment consists of donor-restricted funds established to provide a source of income for ongoing operating expenses. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

INTERPRETATION OF RELEVANT LAW

The Organization is subject to the Maryland Uniform Prudent Management of Institutional Funds Act (UPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board of Directors appropriates such amounts for expenditure. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of Directors interprets UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Organization considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Organization interprets UPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) Duration and preservation of the fund
- (2) Purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) Possible effect of inflation and deflation
- (5) Expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) Investment policies of the Organization

(See Independent Auditors' Report)

ENDOWMENT FUND COMPOSITION BY TYPE OF FUND AS OF DECEMBER 31, 2021:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|---|------------------------------------|-------------------|
| Board-Designated Endowment Funds | \$ 211,746 | \$ - | \$ 211,746 |
| Donor-Restricted Endowment Funds: | | | |
| Original Donor-Restricted Gift Required to Be Maintained in Perpetuity by Donor | - | 100,000 | 100,000 |
| Accumulated Investment Gains | 34,016 | 40,364 | 74,380 |
| | \$ 245,762 | \$ 140,364 | \$ 386,126 |

ENDOWMENT FUND COMPOSITION BY TYPE OF FUND AS OF DECEMBER 31, 2020:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|---|------------------------------------|-------------------|
| Board-Designated Endowment Funds | \$ 185,337 | \$ - | \$ 185,337 |
| Donor-Restricted Endowment Funds: | | | |
| Original Donor-Restricted Gift Required to Be Maintained in Perpetuity by Donor | - | 100,000 | 100,000 |
| Accumulated Investment Gains | 26,409 | 20,936 | 47,345 |
| | \$ 211,746 | \$ 120,936 | \$ 332,682 |

(See Independent Auditors' Report)

CHANGES IN ENDOWMENT FUNDS FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|------------------------------------|---|------------------------------------|--------------------------|
| Endowment Funds, January 1, 2020 | \$ 185,337 | \$ 108,206 | \$ 293,543 |
| Investment Return, Net | <u>26,409</u> | <u>12,730</u> | <u>39,139</u> |
| Endowment Funds, December 31, 2020 | 211,746 | 120,936 | 332,682 |
| Investment Return, Net | <u>34,016</u> | <u>19,428</u> | <u>53,444</u> |
| Endowment Funds, December 31, 2021 | <u><u>\$ 245,762</u></u> | <u><u>\$ 140,364</u></u> | <u><u>\$ 386,126</u></u> |

UNDERWATER ENDOWMENT FUNDS

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. There were no such deficiencies as of December 31, 2021 and 2020.

RETURN OBJECTIVES AND RISK PARAMETERS

The Organization adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for operating expenses while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds the Organization must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner intended to produce results that exceed the price and yield results of a composite index that is a weighted blend of the indices reflecting the Organization's target allocation while assuming a moderate level of investment risk. The Organization expects its endowment funds, over time, to provide an average rate of return approximating the spending rate plus the Consumer Price Index annually. Actual returns in any given year may vary from this amount.

STRATEGIES EMPLOYED FOR ACHIEVING OBJECTIVES

To satisfy its long-term rate-of-return objective, the Organization relies on a total return strategy in which investment returns are achieved through capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

(See Independent Auditors' Report)

SPENDING POLICY AND HOW THE INVESTMENT OBJECTIVES RELATE TO SPENDING POLICY

The Organization's endowment allows distributions to the extent that such distributions do not exceed a level that would erode the endowment fund's real assets over time. In establishing this policy, the Organization considers the long-term expected return on its endowment. Accordingly, over the long term, the Organization expects the current spending policy to allow its endowment to grow at an average rate approximating the spending rate plus the Consumer Price Index annually. This is consistent with the objective to maintain the purchasing power of the endowment assets in perpetuity or for a donor-specified term as well as to provide additional real growth through new gifts and investment return.

NOTE 13 CERTAIN SIGNIFICANT RISKS AND UNCERTAINTIES

The Organization receives revenue from Medicare, Medicaid, and other third-party payors. The health care industry is experiencing the effects of the federal and state governments' trend toward cost containment, as government and other third-party payors seek to impose lower reimbursement and utilization rates and negotiate reduced payment schedules with providers. These cost containment measures, combined with increasing influence of managed care payors and competition for patients, could result in reduced rates of reimbursement for services provided by the Organization.

It is not possible to fully quantify the effect of recent legislation, interpretation or administration of such legislation, or any other government initiatives of the Organization's business. Accordingly, there can be no assurance that any future healthcare legislation will not adversely affect the Organization's business. There can be no assurance that payments under government and third-party payor programs will be timely, remain at levels comparable to present levels, or, in the future, be sufficient to cover the costs allocable to patients eligible for reimbursement pursuant to such programs. The Organization's financial condition and results of activities may be affected by the reimbursement process, which in the Organization's industry is complex and can involve lengthy delays between the time that revenue is recognized and reimbursement amounts are settled.

MALPRACTICE RISK

The Organization is deemed an employee of the federal government for purposes of malpractice protection and is thus covered under the Federal Tort Claims Act (FTCA). The FTCA provides malpractice coverage to eligible Public Health Service-supported programs, which applies to the Organization and its employees while providing services within the scope of employment included under grant-related activities. The Attorney General, through the United States Department of Justice, has the responsibility for the defense of the individual and/or grantee for malpractice cases approved for FTCA coverage.

(See Independent Auditors' Report)

NOTE 14 LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization’s financial assets available to meet cash needs for general expenditures within one year of the Statements of Financial Position date were as follows:

| | 2021 | 2020 |
|--|---------------|---------------|
| Cash and Cash Equivalents | \$ 5,676,339 | \$ 10,024,678 |
| Investments | 10,217,729 | 9,256,878 |
| Accounts Receivable | 2,036,530 | 1,110,910 |
| Grants and Other Receivables | 7,128,249 | 4,816,185 |
| Total Financial Assets | 25,058,847 | 25,208,651 |
| Contractual or Donor-Imposed Restrictions: | | |
| Endowment Funds | (100,000) | (100,000) |
| Donor Contributions Restricted to Specific Purposes | (2,313,999) | (2,141,323) |
| Financial Assets Available to Meet Cash Needs for General Expenditures within One Year before Board Designations | 22,644,848 | 22,967,328 |
| Board-Designated Operating Endowment | (245,762) | (211,746) |
| Financial Assets Available to Meet Cash Needs for General Expenditures within One Year after Board Designations | \$ 22,399,086 | \$ 22,755,582 |

As part of the Organization’s liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Organization invests cash in excess of daily requirements in short-term investments. To help manage unanticipated liquidity needs, the Organization has a committed line of credit, which it could draw upon, of \$1,000,000. Additionally, the Organization has board-designated net assets without donor restrictions that could be made available for current operations if necessary.

NOTE 15 SUBSEQUENT EVENTS

The Organization evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through December 14, 2022, the date the financial statements were available to be issued.

(See Independent Auditors’ Report)